

THERMOSTAT SIDE-BY-SIDE COMPARISON

Note for Utilities: This document is designed for utilities to show both trade allies and end-users how the benefits of a connected thermostat compare to a standard thermostat. It also offers a formula to help you customize energy cost savings for your local market. If you choose to copy and paste this document, remove the header and formula instructions.

| Connected Thermostat | Standard Thermostat |
|--|---|
| ✓ 7-day programmable schedule including holidays and special events. | ✓ Single 7-day programmable schedule. |
| ✓ Automatically reverts back to programmed schedule after three hours if temperature is adjusted by an employee. | ✓ Easy to override schedule. |
| ✓ Retains schedule and setbacks even after power interruption. | ✓ No remote access to change schedules or alert to potential issues. |
| ✓ Allows supply fan to run continuously during occupied hours, but only when necessary when space is unoccupied. | ✓ Programmed schedule (including setbacks) are lost in the event of a power outage. |
| ✓ Remote access to system programming, status, and alarms. | N/A |
| ✓ Ideal for managing multiple thermostats. | N/A |

Energy-Savings: Installing a connected thermostat will save you between \$50 and \$100 each year* depending on whether your heating is gas or electric. Combining the connected thermostat installation incentive with four seasonal programming verification incentives means the system could pay for itself in less than two years.

*Savings estimate is based on a 5-ton system

Utilities: Customize your savings formula by multiplying your standard commercial rate \$/kWh by the expected energy savings for a system with electric heat of 975 kWh/yr. Example: Annual cost savings = \$0.07/kWh * 975kWh/yr = \$68.25/yr