

# HEAT PUMP UPGRADES AND CONVERSIONS

FOR COMMERCIAL  
BUILDINGS

INCREASE COMFORT  
REDUCE ENERGY COSTS

## MAXIMUM COMFORT MINIMUM COST

Don't be fooled by the name, air-source heat pumps (ASHP) can help keep your space warm in the cooler months and cool in the hotter months. And what's even better, incentives are available for any kind. By replacing your electric resistance heating, you can receive a cool incentive from your local utility. By buying a top-tier heat pump, you can save even more energy and earn a higher incentive. You'll increase comfort for occupants and increase the value of your commercial space. Your local electric utility may offer incentives of up to **\$ \_\_\_\_\_ incentive per ton for qualifying retrofit \$ \_\_\_\_\_ incentive per ton for qualifying upgrade.**



### BENEFITS MAY INCLUDE



Increased value  
of commercial space



Less maintenance than  
traditional heating systems



Long life span

CONTACT YOUR LOCAL UTILITY ABOUT INCENTIVES.  
UTILITY PARTICIPATION AND INCENTIVES VARY.

## How Does It Save Energy?

ASHP don't heat like an electric baseboard heater, instead they extract heat from outside, which requires less energy.

During the summer, heat pumps extract heat from inside and move it outside, providing cooling in the process.

Also some heat pumps are more efficient than others; the higher the COP and EER ratings, the less energy is used to heat and cool the building.



## Save More and Earn More

Incentives are available for any kind of ASHP upgrade! See the table below to learn your incentive potential (utility participation and incentives may vary).

Replacement Equipment					
Existing Equipment	Any Air-Source Heat Pump	Equipment size			
		Split System <65,000 BTU/H	Single Package <65,000 BTU/H	≥65,000 and <135,000 BTU/H	≥135,000 ≥240,BTU/H
Electric Resistance Heat	AHRI Certificate	AHRI Certificate ≥ 8.1 HSPF2 or ≥ 9.6 HSPF	AHRI Certificate ≥ 7.0 HSPF2 or ≥ 8.3 HSPF	AHRI Certificate ≥ 3.5 COP	AHRI Certificate ≥ 3.4 COP
Non-Electric Resistance Heat	x	AHRI Certificate ≥ 8.1 HSPF2 or ≥ 9.6 HSPF	AHRI Certificate ≥ 7.0 HSPF2 or ≥ 8.3 HSPF	AHRI Certificate ≥ 3.5 COP	AHRI Certificate ≥ 3.4 COP

Visit [tradeallynetworknw.com](http://tradeallynetworknw.com) for more information.

## Estimated Incentives



We offer **incentives for qualifying retrofits and upgrades.**



If your project meets the above requirements, **call your local utility or Trade Ally Network NW** today to confirm eligibility and incentives.



Replacing electric resistance heat with a qualifying upgrade air source heat pump can qualify for incentives in addition to any available state and/or federal incentives/rebates for heat pump installations.



**TRADE ALLY NETWORK<sup>NW</sup>**  
Building Success Together

Additional terms and conditions may apply.  
Utility participation and incentives vary.

Contact us at: